

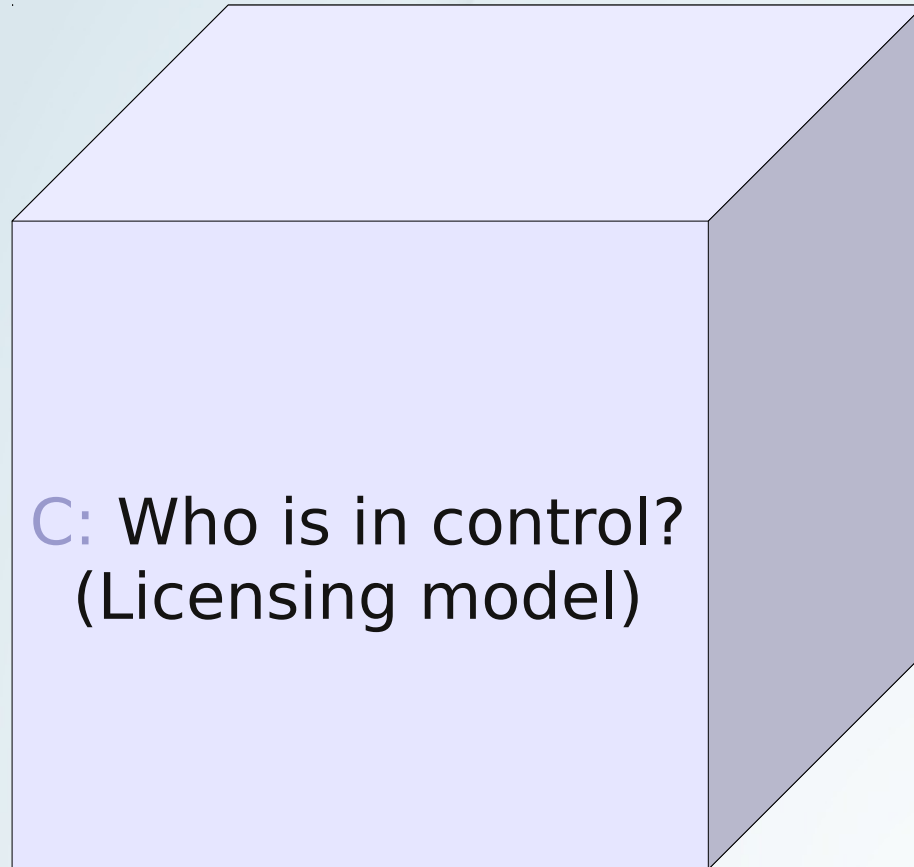
Free Software

Innovation in Business Models:

Company and Community Integration

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A: Who innovates?
(Development model)



C: Who is in control?
(Licensing model)

B: Who pays, and how?
(Business model)

What is Kolab?

Groupware / Personal Information Management (PIM)

-> Email, Calendar, Contacts, Tasks

Incorporates server, multiple clients, support tools

-> **Kolab Groupware Solution**

Award winning design

-> super-modular & integration friendly

-> security & privacy centric

-> federated

-> scalable

Status

-> in production since 2005

-> primary client Kontact, refactored in 2009

Kolab: Community Driven, Commercial, Free Software

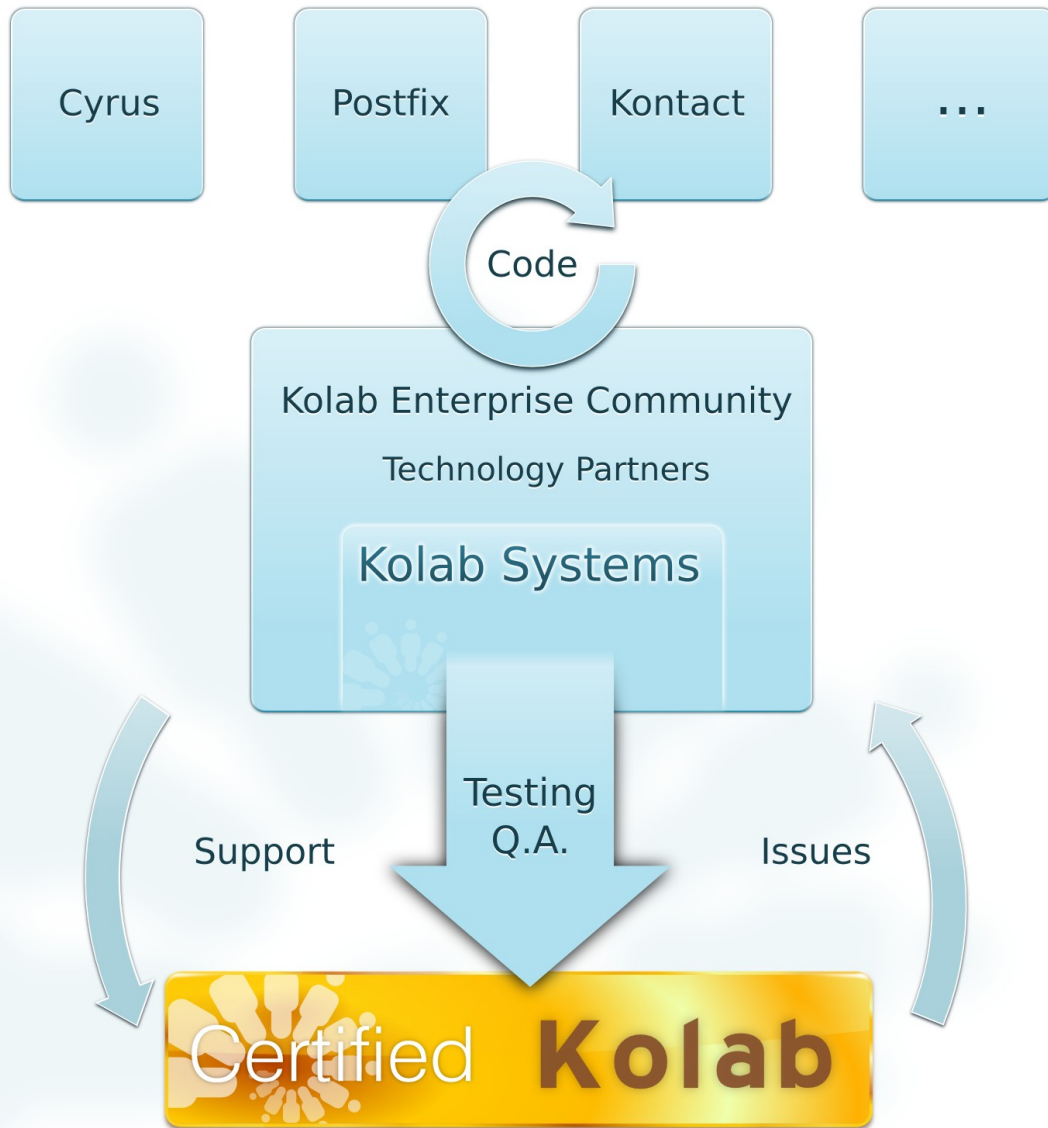
Background: Contract for the German Agency for IT Security

Innovation: Take proven Free Software components
Focus on actual innovation (not re-inventing wheels)
Old is good: newer software has more bugs
Security requires ability to audit and re-build
Free Software provides independence

Methodology: **Upstream, Upstream, Upstream**
Develop with and for the appropriate projects
Avoid forks, enable subsequent innovation

Business: Testing, quality assurance, warranties, support

Provide developers with freedom to develop,
get them the resource, help them achieve their
goals (if necessary) otherwise get out of the way.



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